



IMAGES: RØDOVRE CENTRUM

ENTRY TITLE: GIRLTALK

Rødovre Centrum, Copenhagen, Denmark. Owner: Rødovre Centrum A/S Management Company: Rødovre Centrum A/S

Young people were truly struggling across Denmark during the COVID-19 lockdown. Schools were closed and online classes were conducted in the confinement of people's homes. Well-being surveys among young people revealed that, particularly girls were going through a rough time.

We contacted the NGO GirlTalk.dk for a possible collaboration to focus on a problem that we feared could grow even worse. We joined forces to create the "Girl Talk" campaign, giving young girls a voice. The campaign performed brilliantly and GirlTalk.dk doubled its number of enquiries during the campaign period.

Results:

Many customers visited the lounge located in the mall – more people than Girltalk.dk had time to talk to. More than 750,000 people were exposed to the campaign in Rødovre Centrum.

Revenue October 2021 index 104 (industry average: Index 98) Footfall October 2021 index 104 (industry average: Index 101)

Statement from GirlTalk.dk: "We doubled our number of referrals during the campaign period, and 24% of them were girls who had seen GirlTalk around the mall or via the mall's marketing activities. After the co-sponsored event, the number of referrals increased by 25% (compared to the same period in 2020)." (From the Solal Award application)



Background for the campaign: Approx. 25% of all girls aged 14 to 24 have poor mental health. This is a growing problem that has gotten even worse during the COVID-19 lockdown because of loneliness and the absence of social interactions.



Primary target group: Girls aged 14 to 24 amounting to a total of 385,000 people.





FROM THE SOLAL AWARDS CEREMONY SPEECH

"During the pandemic young people, and girls especially, went through a particularly rough time. Rødovre partnered with the NGO Girltalk, giving girls a voice. The campaign performed brilliantly. The judges said, 'it is so refreshing to see a shopping center collaborate with an NGO with a focus on something serious, relevant and needed'. 'Well defined goals, outstanding ROI and sound results'. Another hit from the team at Rødovre Centrum."



Posts and stories on Instagram and Facebook generated 83,092 interactions.

